

Executive Summary

This Year 2 – Annual Guarantee Report contains the savings results for the period of time between March 1, 2011 and February 29, 2012. This report is intended to provide an update on the savings performance to date and to help uncover potential operating problems.

ENERGY SAVINGS:

Actual Measured Energy Savings:	\$24,637	(electric)
	<u>\$34,989</u>	(gas)
	\$59,626	

Guarantee Savings (12 months) **\$46,077**

Actual energy savings for the second guarantee year exceeded guaranteed energy savings by \$13,549 after adjusting for utility rate changes, operating schedule variations, and Owner overrides. The Guarantee is based on a combination of measured, verified, and calculated savings that are the most accurate methods of determining actual savings.

OPERATIONAL SAVINGS:

Operational savings were estimated and agreed to up-front as part of the Guarantee. Therefore, the operational savings estimated as part of the Guarantee have been used in this Guarantee Report and will be used in each of the following Annual Guaranteed Reports. Annual operational savings is \$148,500.

LEARNING ENVIRONMENT:

Performance Services works hard to ensure that our customers receive optimal learning environments for their students. We have optimized the HVAC systems to provide consistent and appropriate comfort, humidity and indoor air quality levels.

NEXT REPORT:

We will provide the Year 3 – Quarter 4 Report in April 2013. Please feel free to contact us at 888-390-2700 with any questions or comments.

CONTACTS:

- Shana Lopez, Performance Assurance Analyst
- Chris Rainey, Engineering Manager
- Scott Morris, Operations Vice President
- Scott Zigmond, Sales and Marketing Vice President
- Tim Thoman, President
- Office: 888-390-2700