



CENTRAL NINE CAREER CENTER

1999 US Hwy 31 South | Greenwood, IN 46143
P: 317.888.4401 | F: 317.885.8670
www.central9.k12.in.us



INTEGRITY * MOTIVATION * PROFESSIONALISM * ADAPTABILITY * COMMUNICATION * TEAMWORK

Memo

To: Nicole Otte, Cindy Payton

From: Kelly P. Murphy

Subject: 2019-2020 Erate Recommendation for Internet Bandwidth

Date: Tuesday, April 2, 2019

We currently use two internet providers (ENA and Ninestar) here at Central Nine that provide us 100MB each. Our total monthly charge for 200 MB of service is \$2,825 (ENA-\$875 + Ninestar-\$1950)

We have received proposals from five vendors. I have attached the summary evaluation matrix, and a chart of our actual bandwidth which shows how our present 200 MB bandwidth is maxing out daily.

Although ENA was not the lowest price, I recommend that we switch our existing service to them and discontinue using Ninestar.

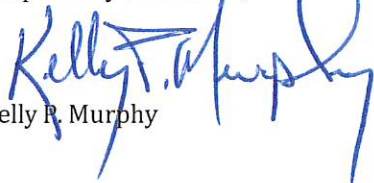
In addition to the value added features from ENA below, our monthly payment of \$2825 will be reduced to a pre-discount charge of \$2,250 (we will also receive an approximately 60% erate discount – so that will make our monthly charge approximately \$900). **This is a savings of \$1925 monthly and we will increase our bandwidth from 200 MB to 500 MB.**

Value Added Features of ENA that the other vendors do not provide:

- ENA National Backbone solely focused on schools and libraries that provide a direct connection to education focused websites
- 24x7x365 Customer Technical Assistance and support
- Chronological Bandwidth charts, traffic patterns, and many other monitoring tools
- Optional services include hosted Firewall, DNS Blackhole service that limits access to malicious sites and Responsive NetDefender DDoS mitigation designed to limit and stop attacks
- Over 90% of Indiana Schools and Libraries use ENA
- ENA is already ours (and most of Indiana schools) registered DNS provider

I have worked with ENA for over 14 years and I have no reservations in fully recommending them to be our sole internet provider.

Respectfully submitted,


Kelly P. Murphy

TCTW

Utilizing Technology Centers that Work Practices
serving

Beech Grove | Center Grove | Franklin Community | Franklin Central | Greenwood | Indian Creek | Southport | Whiteland | Perry Meridian