

Evaluation of E-rate Proposals

School/Library Name: Central Nine Career Center
Form 470 Responses for: #190004182 - Internet Access
Funding Year: 2019-2020

Possible Points					30	20	20	20	10	100	Notes
Vendor - Date Proposal Received	Term	Installation Charge	Static IP Charge	Price	1. Price	2. RFP Compliance	3. The level of service/support/ maintenance provided in the proposed service without additional cost	4. Satisfactory previous business/working relationship with the provider	5. References from other schools/libraries supporting satisfactory performance of the service from the vendor	Total Points	
AT&T (12/19/18)	36	No Charge	No Charge		28	20	20	1	0	69	
	250 MB			\$ 1,013.60							
	300 MB										
	500 MB			\$ 1,405.50							
	600 MB										
	1 GB			\$ 1,661.80							
Cyranet (12/4/18)	??		No Charge		29	20	10	1	10	70	Taxes, fees, such as up
	250 MB	\$ 550.00		\$ 1,065.00							
	300 MB										
	500 MB	\$ 550.00		\$ 1,368.00							
	600 MB	\$ 550.00		\$ 1,467.00							
	1 GB	\$ 550.00		\$ 1,515.00							
Smithville Fiber (12/11/18)	60	No Charge	No Charge		26	15	10	1	10	62	
	200			\$ 3,154.00							
	250 MB										
	300 MB			\$ 3,154.00							
	500 MB			\$ 3,154.00							
	600 MB										
	1 GB			\$ 3,154.00							
ENA (1/2/19)	36 Month				27	20	20	20	10	97	
	250 MB										
	300 MB			\$ 1,995.00							
	500 MB			\$ 2,250.00							
	600 MB										
	1 GB			\$ 2,695.00							
Johnson County Fiber (Ninestar) (1/4/19)	36 Month				30	15	15	18	10	88	
	250 MB			\$ 945.00							
	300 MB										
	500 MB			\$ 1,350.00							
	600 MB										
	1 GB			\$ 1,620.00							

2825

1700

Notes:

Our current monthly payment for 200 MB of internet bandwidth is \$2,825.00 (Ninestar-\$1950 + ENA-\$875)

Most vendors supplied two terms with the longer being cheaper

All vendors supplied pricing for up to 1 GB. This will allow us to upgrade in the future without having to receive additional bids

Ranking by price: Ninestar-\$1350, Cyranet-\$1368, AT&T \$1405, ENA \$2250

Value added by ENA:

- ENA National Backbone
- Direct connection to education focused websites
- DNS Blackhole service
- Responsive NetDefender DDoS mitigation
- 24x7x365 Customer Technical Assistance support
- Chronological Bandwidth charts and traffic
- Optional hosted Firewall
- Over 90% of Indiana Schools and Libraries use ENA
- ENA is already ours (and most of Indiana schools) registered DNS provider

*Price

Price MUST be given more weight than any other single factor. Price must also be cost-effective. If the price is 2-3 times more than the lowest bidder, it will not be considered cost-effective and therefore denied E-rate funding. If the price is 1.5 times more than the lowest bidder, it will raise concerns with the E-rate program and will be difficult to get funding.

If the service/equipment being evaluated has ineligible features, deduct the ineligible features out of the total price and only evaluate the eligible portion of the price.

Bandwidth used by Central Nine Career Center Office

for 02/11/2019 to 03/13/2019 from 12:00 am to 11:59 pm on Mon, Tue, Wed, Thu and Fri.

